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The NAPSRx's CNPR Pharmaceutical Sales Manual prepares students for their CNPR exam while providing the vocational knowledge needed for anyone looking to break into the pharmaceutical industry. The CNPR manual covers many subjects recommended for any entry-level candidate.

This textbook provides a comprehensive introduction to the political systems of all ASEAN countries and Timor-Leste from a comparative perspective. It investigates the political institutions, actors and processes in eleven states, covering democracies as well as autocratic regimes. Each country study includes an analysis of the current system of governance, the party and electoral system, and an assessment of the state, its legal system and administrative bodies. Students of political science and regional studies will also learn about processes of democratic transition and autocratic persistence, as well as how civil society and the media influence the political culture in each country.

In this fully updated Eighth Edition of *Leadership: Theory and Practice*, a new chapter on Followership examines the central role followers play in the leadership process and unpacks the characteristics of both effective and ineffective followers. The new edition also includes a new Ethical Leadership Style Questionnaire and new coverage on the dark side of leadership and destructive leadership. Adopted at more than 1600 institutions in 89 countries and translated into 13 different languages, this market-leading text successfully combines an academically robust account of the major theories and models of leadership with an accessible style and special emphasis on how leadership theory can inform leadership practice. Peter G. Northouse uses a consistent structure for each chapter, allowing students to easily compare and contrast the various theories. Case studies and questionnaires provide students with practical examples and opportunities to deepen their personal understanding of their own leadership.

“Gives us a portrait close to the truth” of the man responsible for the Tate-LaBianca murders that changed Hollywood and ended the sixties (The New York Times Book Review). This astonishing book lays bare the life and the mind of a man whose acts have left us horrified. His story provides an enormous amount of new information about his life and how it led to the Tate-LaBianca murders and reminds us of the complexity of the human condition. Born in the middle of the Depression to an unmarried fifteen-year-old, Manson lived through a bewildering succession of changing homes and substitute parents, until his mother finally asked the state authorities to assume his care when he was twelve. Regmented and often brutalized in juvenile homes, Manson became immersed in a life of petty theft, pimping, jail terms, and court appearances that culminated in seven years of prison. Released in 1967, he suddenly found himself in the world of hippies and flower children, a world that not only accepted him, but even glorified his anti-establishment values. It was a combination that led, for reasons only Charles Manson can fully explain, to tragedy. Manson’s story, distilled from seven years of interviews and examinations of his correspondence, provides sobering insight into the making of a criminal mind, and a fascinating picture of the last years of the sixties. “A glimpse of part of the American experience that is rarely described from the inside . . . It compels both interest and horror.”—The Washington Post “Provides a fascinating glimpse into the mind of a truly dangerous human being.”—Los Angeles Herald Examiner

Weapons and tools are frequently found depicted in rock art in many parts of the globe and different periods and in varying social contexts. This collection of papers by leading rock art specialists examines the subjective and metaphorical value of weapons and tools in art, the actions that created them, and their contexts. It also takes into account that such representations incorporate and transmit some kind of understanding about the world and the relationship between objects and humans. Contributors analyse objects and weapons as status symbols, as evidences of cultural contacts, as ideological devices, etc. Divided into regional sections which, for once, do not focus on Scandinavia, chapters deal with the representations of weapons and certain kinds of tools (such as axes and sickles) in different prehistoric, protohistoric and traditional community contexts all over the world. Attention focuses on rock art, but also looks at stelae and statue-menhir, as well as other kinds of ‘containers’ or vehicle for this kind of depiction. The major concern is to discuss the possible meanings of these embodied signs in different areas and periods, since meanings are permeable both to time and space. Papers either centre their attention in broader approaches based on a specific area, region or people, or focus on particular case studies.

According to the Chinese zodiac, 2017 was the year of the ‘fire rooster’, an animal often associated with the mythical fenghuang, a magnificently beautiful bird whose appearance is believed to mark the beginning of a new era of peaceful flourishing. Considering the auspicious symbolism surrounding the fenghuang, it is fitting that on 18 October 2017, President Xi Jinping took to the stage of the Nineteenth Party Congress to proclaim the beginning of a ‘new era’ for Chinese socialism. However, in spite of such ecumenical proclamations, it became immediately evident that not all in China would be welcome to reap the rewards promised by the authorities. Migrant workers, for one, remain disposable. Lawyers, activists and even ordinary citizens who dare to express critical views also hardly find a place in Xi’s brave new world. This Yearbook traces the stark new ‘gilded age’ inaugurated by the Chinese Communist Party. It does so through a collection of more than 40 original essays on labour, civil society and human rights in China and beyond, penned by leading scholars and practitioners from around the world.

Sugarcane exhibits all the major characteristics of a promising bioenergy crop including high biomass yield, C4 photosynthetic system, perennial nature, and ratooning ability. Being the largest agricultural commodity of the world with respect to total production, sugarcane biomass is abundantly available. Brazil has already become a sugarcane biofuels centered economy while Thailand, Colombia, and South Africa are also significantly exploiting this energy source. Other major cane producers include India, China, Pakistan, Mexico, Australia, Indonesia, and the United States. It has been projected that sugarcane biofuels will be playing extremely important role in world’s energy matrix in recent future. This book analyzes the significance, applications, achievements, and future avenues of biofuels and bioenergy production from sugarcane, in top cane growing countries around the globe. Moreover, we also evaluate the barriers and areas of improvement for targeting efficient, sustainable, and cost-effective biofuels from sugarcane to meet the world’s energy needs and combat the climate change.

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